

careerfluencer

FULL EPISODE TRANSCRIPT - CAREERFLUENCER PODCAST



093: Career Transitions, Identity Crisis, and the Journey to Real Estate with Cyrus Mohseni

093: Career Transitions, Identity Crisis, and the Journey to Real Estate with Cyrus Mohseni

Welcome to the Careerfluencer podcast. This is Cyrus Mohseni. I am an entrepreneur and thought leader currently based out of Orange County, California.

And when I released that burden of life - I have to be successful, I have to have this career, I have to have this by this age. It's such a relieving thing, when I realized the world goes on without Cyrus. So important to be in tune with, like your feelings and where you're at. And every stage of your life is such a beautiful journey, because we don't know if we get tomorrow.

It's very weird, because I don't have many memories from when I was younger, but I remember certain little things. And one of them was that like, one of my uncle's is an engineer. And then I remember talking to him, and he's like, No, no, no, you want to be an architect. And I was like, Okay, I want to be an architect. And then he's like, No, you want to be an architectural engineer. That's what you want to do. And I'm like, sounds good. That's what I want to do.

So I would tell everybody, that's what I wanted to be. I wanted to be an architectural engineer. And that's what I focus on. I love math. I love building things. That's that's what I wanted to do. So I mean, down to I actually gave a speech at my elementary school. And then the other schools in my my district that I grew up in gave a different speeches to each each grade or whatnot. And the district found my like, fifth grade yearbook, what do you want to be when you grow up? Like what do you want to do, and it was I want to build homes for people that can't afford homes.

And that's, that's still a passion of mine. So really interesting is, up until I was about 11 years old. That's all I wanted to do. Once I hit that age where my when my uncle, my dad passed away really is really what affected me. My uncle was like, my favorite, favorite uncle, favorite person in the world, you know, and then my dad passed away a year later, when that happened.

That's when a big shift in my mindset went because my mom started working six jobs. My mom started working, just to keep our house. I'm the last of five kids. So just to keep the house overhead, though, she would go to work really early in the morning, get back really late. And I

093: Career Transitions, Identity Crisis, and the Journey to Real Estate with Cyrus Mohseni

all I wanted to do was go play soccer. And then when I was then my dad passed away, I lost my grandma, my uncle and my dad all in one year.

And after that, I I decided I wanted to play soccer for a living. And I was it was mostly because of the fact that that was like my release. It was the way that I got away from everything else. All I wanted to do was be on the soccer field. And then I found out that you could actually play professional soccer like before this, I never thought that that was a possibility. I just said Well, there's professional athletes like it wasn't like in my mindset.

And then I found out Oh, you can play professional sports. It's just harder than most other careers. Right. I would train like before school, after school after after school, and then some more right, very focused on on soccer, not so much on school.

So when I was like, my junior year, I pretty much failed every one of my classes because I said I'm going pro this summer, I ended up failing all my classes thinking I was all that and a bag of chips because I was going to go play pro in Europe actually tell this story because I thought it was so cool.

I was at I was on this this date with this girl went to the beach. And I was like, we were like walking on the beach or something. And I was like, literally, you couldn't script this. I mean, it was just, I was saying how great I am and not you know, I was just so full of myself. I was like, so great. I'm going to go play soccer. And don't worry, you could come visit me and blah, blah, blah, blah, blah.

And they the agent that had set it up the week before I was supposed to leave called me and said hey, it's not going to happen. And I sat there and I was like, well, this is interesting. And I'm just like break down like because I just failed on my classes I like said screw everybody basically like break down in tears on the beach with this, with this, this girl that I'm on a date with. And needless to say that didn't go very far.

093: Career Transitions, Identity Crisis, and the Journey to Real Estate with Cyrus Mohseni

But about three and a half years ago. I was home for offseason, I was going to sign with the club here in the US. And I was home during off season and I was driving down the street and someone made an illegal left turn and T boned me. And that ended my career.

I have three discs that are out in my back now and so I so I have I have a back injury and the basically the doctor said you have a choice you want to walk or you want to play because if you play and you get injured again like that you're not walking. So it's your choice. I say that soccer.

I mean, I say the car accident ended my career, but I had to make an active decision to end my career, right. I could have probably continued to play and maybe been successful for a number of years but have complications later on in my life. And so it was a very hard decision. And I said well, I'm not going to play anymore.

And I went through this whole identity crisis because I didn't know what I didn't know what I was going to do with my life all my life. I knew I'm going to play soccer, everybody would ask me, what's your backup plan? Cyrus, what's your backup plan, and I'd say that the plan is an excuse to fail. So when I got told I wasn't going to be able to play anymore. It was devastating.

And so during off seasons, I would take like, different classes, like I took French class, I took Italian class, I failed both of those. And then like this particular offseason, I was taking my real estate license courses to get my real estate license, not because I ever wanted to be in real estate or anything like that.

But because I thought it might be helpful, because I'm going to play for a team here in California. You know, I have friends that are moving here from other countries to play for the club, I said, Hey, I can help. It might just be helpful later, when I want to buy my house. That's really why I got my license. And that's what got me into real estate.

I didn't want to do it. I didn't plan to do it. Never in a million years. If you asked me five years ago, Cyrus, what are you going to be doing in five years, I would never have guessed real estate.

093: Career Transitions, Identity Crisis, and the Journey to Real Estate with Cyrus Mohseni

And what I realized now, throughout everything is that you could do what you love for a living. And it doesn't need to be a professional sport, it can be like, like, I truly love what I do. And I love what I think I love what I do now in real estate.

Because of why I'm doing it, it's not so much that I love, you know, showing people houses all day long. Like I like looking at houses. And that's great. But I think I love what I do, because it gives me the vehicle to do what I want to do, which is I have a nonprofit that I go around the world, we put on soccer camps for orphanages. And then I'm able to take care of my family I, I have three nephews and a niece and their dad passed away a couple years ago. And for me, for me, to be able to help them to be able to help my mom, so on and so forth. Like that's what I truly love. Right?

I think that growing up, we're taught like, we need to know what the next thing is we need to know, especially like, I have friends and I have like people that I know that like, especially getting right out of college, I never went to school. So I don't know exactly, but I know the feeling of not knowing what I'm going to do next.

But I think a lot of people are told, what are you going to do? What's your next thing? What are you going to be when you get older, what are you going to do next? And and we get that talk track played in our mind so much.

And we don't realize like, it's okay to not know, it's okay to to accept the fact that I don't know where I'm going to be in five years or 10 years or whatever. But I'm doing what makes me happy and I'm doing what, what I love to do. Right and and that will lead to success. If you come from that mindset, I'm a true believer.

And if you come from the mindset of the fact that, like, you're not so much chasing success, but you're chasing your happiness, and you're, you're following what you love to do, and it's feeding your why your why you wake up every single day, then you will be more successful in the long term, all we can focus on in life is being a little bit better every day.

093: Career Transitions, Identity Crisis, and the Journey to Real Estate with Cyrus Mohseni

There's like, I this is like one of my favorite sayings. And it's, you can be 1% better every single day, you cannot be 100% better tomorrow, it's impossible. But if you're 1% better, you just do a little bit every single day to be a better person to be to get closer to your goals or whatnot, you eventually will hit them, you know, it's, it's, it's about consistency.

And when you hit them, the crazy thing is when you hit that goal that you want to be at you want you get to that career that you want to be at, you will never feel that way of like, I don't know what I'm gonna do with my life again. So like, take, take comfort in where you're at right now. Because you may never feel that feeling again, let's say there's there's 10 stages, right?

And we don't know that there's 10 stages, we just know that we just got to keep going. I think so many people in their lives get to stage nine, and then are like, screw it, I'm out. And I think that the biggest thing you could do with career wise in, in just in success in general, is just stay consistent and stay on track.

As long as you stay consistent and stay on track and you keep going. Don't stop. You'll continue to kill it.